VACANT LAND/LOT SELLER ADVISORY

Document updated: October 2021



WHEN IN DOUBT - DISCLOSE!





Arizona law <u>requires</u> the seller to disclose material (important) facts about the property, even if you are not asked by the buyer or a real estate agent. These disclosure obligations remain even if you and the buyer agree that no Seller's Property Disclosure Statement ("SPDS") will be provided.

The SPDS is designed to assist you, the seller, in making these legally required disclosures and to avoid inadvertent nondisclosures of material facts. To satisfy your disclosure obligations and protect yourself against alleged nondisclosure, you should complete the SPDS by answering all questions as truthfully and as thoroughly as possible. Attach copies of any available invoices, warranties, inspection reports, and leases, to ensure that you are disclosing accurate information. Use the blank lines to explain your answers. If you do not have the personal knowledge to answer a question, it is important not to guess – use the blank lines to explain the situation.



If the buyer asks you about an aspect of the property, you have a duty to disclose the information, even if you do not consider the information material.* You also have a legal duty to disclose facts when disclosure is necessary to prevent a previous statement from being misleading or misrepresented: for example, if something changes.

If you do not make the legally required disclosures, you may be subject to civil liability. Under certain circumstances, nondisclosure of a fact is the same as saying that the fact does not exist. Therefore, nondisclosure may be given the same legal effect as fraud.

If you are using the Arizona Association of REALTORS® ("AAR") Vacant Land/Lot Purchase Contract, the seller is required to deliver "a completed AAR Vacant Land/Lot SPDS form to the Buyer within five (5) days after Contract acceptance." If the Seller does not provide the SPDS as the Contract requires, the Seller is potentially in breach of the Contract, thereby enabling the Buyer to cancel the transaction and receive the earnest money deposit.

* By law, sellers are not obligated to disclose that the property is or has been: (1) a site of a natural death, suicide, homicide, or any other crime classified as a felony; (2) owned or occupied by a person exposed to HIV, or diagnosed as having AIDS or any other disease not known to be transmitted through common occupancy of real estate; or (3) located in the vicinity of a sex offender. However, the law does not protect a seller who makes an intentional misrepresentation. For example, if you are asked whether there has been a death on the property and you know that there was such a death, you should not answer "no" or "I don't know." Instead you should either answer truthfully or respond that you are not legally required to answer the question.

VACANT LAND/LOT SELLER'S PROPERTY DISCLOSURE STATEMENT (SPDS) (To be completed by Seller)

Document updated: October 2021



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.



MESSAGE TO THE SELLER:

Sellers are obligated by law to disclose all known material (important) facts about the Property to the Buyer. The SPDS is designed to assist you in making these disclosures. If you know something important about the Property that is not addressed on the SPDS, add that information to the form. Prospective Buyers may rely on the information you provide.

INSTRUCTIONS: (1) Complete this form yourself. (2) Answer all questions truthfully and as fully as possible. (3) Attach all available supporting documentation. (4) Use explanation lines as necessary. (5) If you do not have the personal knowledge to answer a question, use the blank lines to explain. By signing below you acknowledge that the failure to disclose known material information about the Property may result in liability.

MESSAGE TO THE BUYER:

Although Sellers are obligated to disclose all known material (important) facts about the Property, there are likely facts about the Property that the Sellers do not know. Therefore, it is important that you take an active role in obtaining information about the Property.

INSTRUCTIONS: (1) Review this form and any attachments carefully. (2) Verify all important information. (3) Ask about any incomplete or inadequate responses. (4) Inquire about any concerns not addressed on the SPDS. (5) Review all other applicable documents, such as CC&R's, association bylaws, rules, and the title report or commitment. (6) Obtain professional inspections of the Property. (7) Investigate the surrounding area.

THE FOLLOWING ARE REPRESENTATIONS OF THE SELLER(S) AND ARE NOT VERIFIED BY THE BROKER(S) OR AGENT(S).

	PROPERTY AND OWNERSHIP
1.	THIS DISCLOSURE CONCERNS THE FOLLOWING REAL PROPERTY:
2.	
3.	COUNTY: TAX PARCEL NUMBER:
	ZONING: DATE PURCHASED OR ACQUIRED:
5.	How did you acquire the Property?
6.	LEGAL OWNER OF PROPERTY:
7.	Is the Property located in an unincorporated area of the county?
8.	If yes, and five or fewer parcels of land other than subdivided land are being transferred, the Seller must furnish the Buyer
9.	with a written Affidavit of Disclosure in the form required by law.
10.	To your knowledge, is the Property within a subdivision approved by the Arizona Department of Real Estate?
11.	Is the legal owner(s) of the Property a Foreign Person pursuant to the Foreign Investment in Real Property
12.	Tax Act (FIRPTA)? Yes No If yes, consult a tax advisor; mandatory withholding may apply.
13.	Does the Property include any leased land?
14.	If No, skip to line 22
15.	If yes, is the land: State Federal Privately owned Other:
16.	How many acres are leased?
17.	Expiration date of current lease? (Attach a copy of the lease.)
18.	Is the Property currently leased to a tenant?
19.	If yes, expiration date of current lease: (Attach a copy of the lease.)
20.	If any refundable deposits or prepaid rents are being held, by whom and how much? Explain:
21.	
	VEC. NO
22.	YES NO Have you entered into any agreement to transfer your interest in the Property in any way, including lease renewals
23.	
23. 24.	
2 4 . 25.	Explain:
_0.	- LApiain

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	YES	NO		
26.			Are you aware of any association(s) governing this Property?	
27.			If yes, membership in the association(s) is Mandatory Voluntary	
28.			Association Name: Contact Person:	Phone #:
29.			Association Name: Contact Person:	Phone #:
30.			If yes, are there any fees? How much? \$ How oft	en?
31.			How much? \$ How oft	
32.			Are you aware of any assessments affecting this Property? (Check all that apply):
33.			Association assessment Road maintenance Sewer Water	Electric Other
34.			If yes, the approximate balance: \$	
35.			Are you aware of any proposed assessment(s)?	
36.			If yes, explain:	
37.			Are you aware of any pending or anticipated disputes or litigation regarding the F	Property or the association(s)?
38.			Explain:	
39.			Are you aware of any of the following recorded against the Property? (Check all	that apply):
40.			Judgment liens Tax liens Other non-consensual liens	
41.			Explain:	
42.			Are you aware of any title issues affecting this Property? (Check all that apply):	
43.			Recorded easements Use restrictions Lot line disputes Enc	
44.			Unrecorded easements Use permits Conservation easement	Other
45.			Explain:	
46.		Ш	Are you aware of any pending or anticipated eminent domain or condemnation p	proceedings regarding the Property?
47.	_	_	Explain:	
48.			Are you aware of any development, impact, or similar fees regarding the Propert	ty?
49.			Explain:	
50.	Ш	Ш	Are you aware if the Property is located within the boundaries of a Community F	• •
51.			If yes, provide the name of the CFD:	
	ACCE	SS		
52.			is notlegal access to the Property, as defined in A.R.S. §11-831 unknot	own
54.				
55.	There	☐ is	is notphysical access to the Property unknown	
57.				
58.	There	is	is nota statement from a licensed surveyor or engineer available stating w	hether the Property has
			ess that is traversable by a two-wheel drive passenger motor vehicle	. ,
				not applicable
61.	Explai	n:		
62.				
63.	The ro	ad(s)	is publicly maintained privately maintained not maintained not	applicable. If applicable, there
64.	is	is	nota recorded road maintenance agreement.	
65.			are not publicly maintained, it is the responsibility of the Property owner(s)	
66.	are no	ι impr	oved to county standards and accepted for maintenance are not the county	s responsibility.

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_	USE		Lot Seller's Property Disclosure Statement (SPDS) >>
67.		is the c	current use of the Property?
38.	What	prior us	ses of the Property are you aware of?
39. 70.	YES	NO	To your knowledge, does the current use conform with current zoning? If no, Explain:
71. 72.			Are you aware of any improvements on the Property? Explain:
73. 74. 75. 76.			Are you aware of any crops being grown on the Property? If yes, are the crops Owner operated Tenant operated If yes, who has the right to harvest the crops and for what period of time? Explain:
77. 78.			Are you aware of any livestock on the Property? If yes, are the livestock Owner operated Tenant operated Open range
	<u>UTILI</u>		
79.	ARE 1	THE FO	DLLOWING SERVICES AVAILABLE TO THE PROPERTY? PROVIDER
30. 31. 32. 33. 34. 35. 36. 37. 38. 39. 91. 92. 93. 94. 95.			Electricity:
99. 00. 01. 02. 03.	WATI YES	ER NO	Is there a domestic water source to the Property? If yes, water source is: Public Private water company Private well Private well Hauled water If water source is a private or shared well, or water can be used from springs, streams, lakes, ponds, reservoirs, canyons, or ravines, complete and attach the DOMESTIC WATER WELL/ WATER USE ADDENDUM. If water source is public, a private water company, or hauled water, Provider is:
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104. 105. 106.	YES	NO	Are you aware of any past or present drinking water problems? Explain:
107. 108. 109.			To your knowledge, is the Property in one of the following districts or areas? (Check all that apply): Central Arizona Project (CAP) District Irrigation Non-Expansion Area Active Management Area Central Arizona Groundwater Replenishment District Other:
110. 111. 111.			Are you aware of any grandfathered water rights associated with the Property? If yes, Type I Type II Irrigation Grandfathered Water Rights Certificate #
113. 114. 115.			What is the allotment? acre feet Number of irrigated acres To your knowledge, does the Property have surface water rights? If yes, Certificate #
116. 117. 118.			NOTICE TO BUYER: If the Property is served by a well, private water company or a municipal water provider, the Arizona Department of Water Resources may not have made a water supply determination. For more information about water supply, or any of the above services, contact the provider.
	SEWE	ER/W	ASTEWATER TREATMENT
119. 120.	YES	NO	Type of sewer: Public Private Planned and approved sewer system, but not connected None Name of Provider:
121. 122. 123.			Is the Property served by an On-Site Wastewater Treatment Facility? (If no, skip to line 143) If yes, the Facility is: Conventional septic system Alternative system; type: or;
124. 125. 126.			NOTICE TO BUYER: Contact the appropriate governmental or private provider regarding the availability and cost of sewer connection.
127. 128.			If the Facility is an alternative system, is it currently being serviced under a maintenance contract? If yes, name of contractor: Phone #:
129. 130. 131. 132.			Approximate year Facility installed: (Attach copy of permit) Are you aware of any repairs or alterations made to this Facility since original installation? Explain:
133. 134.			Approximate date of last Facility inspection and/or pumping of septic tank:
135. 136. 137.			Are you aware of any past or present problems with the Facility? Explain:
138. 139.			NOTICE TO SELLER AND BUYER: The Arizona Department of Environmental Quality (ADEQ) requires a pre-transfer inspection of on-site wastewater treatment facilities on re-sale properties.

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140. 141. 142.			NOTICE TO BUYER: Cesspools have not been approved for use in Arizona since 1976. Current Arizona Department of Environmental Quality regulations on cesspools specifically prohibit their use for sewage disposal [R18-9-A309(A)(4) and R18-5-408(D)].
	ENVI	RONN	MENTAL INFORMATION
	YES	NO	
143.			Are you aware of the presence of any of the following on the Property, past or present? (Check all that apply):
144.			Asbestos Radon gas Mining operations Pesticides
145.			Underground storage tanks Fuel/oil/chemical disposal or storage
146.			Explain:
147.			Are you aware of the presence of any of the following in close proximity to Property, past or present? (Check all that apply)
148.			Asbestos Radon gas Pesticides Underground storage tanks
149.			Fuel/oil/chemical disposal or storage Other:
150.			Explain:
151.	Ш		Are you aware if the Property is located within any of the following? (Check all that apply):
152.			Superfund Water Quality Assurance Revolving Fund ("WQARF")
153.	_	_	Comprehensive Environmental Response Compensation and Liability Act ("CERCLA")
154.			Are you aware of any environmental assessments or studies having been performed on the Property?
155.			If yes, was the study a (Check all that apply): Phase I Phase II Phase III Other
156.			(Attach copies of the environmental assessment or study.)
157.			Are you aware of any past or present issues or problems with any of the following on the Property? (Check all that apply):
158.			Soil settlement/expansion Drainage/grade Erosion Fissures Other
159.			Explain:
160.			NOTICE TO BUYER: The Arizona Department of Real Estate provides earth fissure maps to any member
161.			of the public in printed or electronic format upon request and on its website at: www.azre.gov
162.			Are you aware of any past or present issues or problems in close proximity to the Property related to any of
163.	_	_	the following? (Check all that apply):
164.			Soil settlement/expansion Drainage/grade Erosion Fissures Other
165.			Explain:
166.			Are you aware if the Property is subject to any present or proposed effects of any of the following? (Check all that apply):
167.	Ш		Airport noise Traffic noise Rail line noise Neighborhood noise Toxic waste disposal
168.			Odors Nuisances Sand/gravel operations Other
169.			Explain:
170.	Ш		Are you aware of any portion of the Property being situated on or in close proximity to a closed landfill?
171.	_		Explain:
172.	Ш		Are you aware of any conditions that make the Property subject to any of the following ordinances or regulations?
173.			(Check all that apply):
174.			Hillside Erosion control Native plant/animal species preservation Native plant/animal species preservation
175.			Wetlands area Critical habitat
176.			Are you aware if the Property is located in the vicinity of an airport (military, public, or private)?
177.	-	_	Explain:

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178. 179. 180. 181. 182.			NOTICE TO SELLER AND BUYER: Pursuant to Arizona Law a Seller shall provide a written disclosure to the Buyer if the Property is located in territory in the vicinity of a military airport or ancillary military facility as delineated on a map prepared by the State Land Department. The Department of Real Estate also is obligated to record a document at the County Recorder's Office disclosing if the property is under restricted air space and to maintain the State Land Department Military Airport Map on its website at: www.azre.gov .
183. 184.	YES	NO	Are you aware if any portion of the Property is in a flood way or flood plain? Explain:
185. 186.			Are you aware of any portion of the Property ever having been flooded? Explain:
187. 188. 189. 190. 191. 192. 193. 194. 195. 196. 197. 199. 200.			NOTICE TO BUYER: Your mortgage lender [may] [will] require you to purchase flood insurance in connection with your purchase of this property. The National Flood Insurance Program provides for the availability of flood insurance and establishes flood insurance policy premiums based on the risk of flooding in the area where properties are located. Changes to federal law (The Biggert-Waters Flood Insurance Reform Act of 2012 and the Homeowner Flood Insurance Affordability Act of 2014, in particular) will result in changes to flood insurance premiums that are likely to be higher, and in the future may be substantially higher, than premiums paid for flood insurance prior to or at the time of sale of the property. As a result, purchasers of property should not rely on the premiums paid for flood insurance on this property previously as an indication of the premiums that will apply after completion of the purchase. In considering purchase of this property you should consult with one or more carriers of flood insurance for a better understanding of flood insurance coverage, current and anticipated future flood insurance premiums, whether the prior owner's policy may be assumed by a subsequent purchaser of the property, and other matters related to the purchase of flood insurance for the property. For more information about flood insurance as it relates to this property, you may also wish to contact the Federal Emergency Management Agency (FEMA) at: https://www.fema.gov/national-flood-insurance-program .
	MISC	ELLA	NEOUS
201. 202.	YES	NO	Are you aware of any survey of the Property by a licensed surveyor having been performed? If yes, when and by whom? (Attach surveyor's plat map)
203. 204. 205.			If yes, is the survey recorded? Are you aware of any archeological features or artifacts on the Property? Explain:
206. 207.			Are you aware of any archeological study having been performed on the Property? If yes, when and by whom?
208. 209.			Are you aware of any endangered species on the Property? Explain:
210. 211.			Are you aware of any endangered species studies having been performed on the Property? If yes, when and by whom?
212. 213.			Are you aware of any mineral rights that transfer with the title? If yes, explain:
214. 215. 216.			Are you aware of any open mine shafts/tunnels, abandoned wells, or other hazards on the Property? If yes, describe location:
217.			(Illustrate location on plat map, if attached.)
			>>

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<u>ADDITION</u>	ONAL EXPLAI	NATIONS			
YES N	10				
	Is there ar	ny other information	concerning the Prope	rty that might affect the	decision of a buyer to buy, or affect
	the value o	of the Property, or affe	ect the Property's use	by a buyer? Explain:	
		,	, 		I by subsequent inspections.
^ SELLER'S	S SIGNATURE	,	MO/DA/YR	^ SELLER'S SIGNATURE	
	S SIGNATURE	Initials:	MO/DA/YR		MO/DA/YR
				^ SELLER'S SIGNATURE MO/DA/YR	
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Reviewer BUYER'S knowledg regard to NOTICE been: (1) exposed	S ACKNOWLED ge and is not a very the Property. E Buyer acknowl the site of a nat to HIV, diagnose	Initials: SELLER DGMENT: Buyer ack warranty of any kind. Buyer is encouraged edges that by law, Satural death, suicide, sed as having AIDS	MO/DA/YR / SELLER nowledges that the in Buyer acknowledges to obtain Property in Sellers, Lessors and E homicide, or any other or any other disease	MO/DA/YR formation contained here Buyer's obligation to inv spections by professiona Brokers are not obligated er crime classified as a fe	ein is based only on the Seller's actual estigate any material (important) facts in I independent third parties. I to disclose that the Property is or has elony; (2) owned or occupied by a persor
Reviewer BUYER's knowledgeregard to NOTICE: been: (1) exposed estate; o By signi	S ACKNOWLED ge and is not a very the Property. E Buyer acknowled the site of a nate of the HIV, diagnost or (3) located in the	Initials: SELLER DGMENT: Buyer ack warranty of any kind. Buyer is encouraged edges that by law, Securated death, suicide, seed as having AIDS the vicinity of a sex of	MO/DA/YR / SELLER nowledges that the in Buyer acknowledges to obtain Property in Sellers, Lessors and E homicide, or any other or any other disease ffender. ceipt only of this SPI	MO/DA/YR formation contained here Buyer's obligation to inv spections by professiona Brokers are not obligated er crime classified as a fe not known to be transn	ein is based only on the Seller's actual restigate any material (important) facts in I independent third parties. I to disclose that the Property is or has elony; (2) owned or occupied by a person nitted through common occupancy of reals of any items provided herein, Buyer
Reviewe BUYER's knowledg regard to NOTICE: been: (1) exposed estate; o By signi shall del	S ACKNOWLED ge and is not a very the Property. E Buyer acknowled the site of a nate of the HIV, diagnost or (3) located in the	Initials: SELLER DGMENT: Buyer ack warranty of any kind. Buyer is encouraged edges that by law, Securated death, suicide, seed as having AIDS the vicinity of a sex of	MO/DA/YR / SELLER nowledges that the in Buyer acknowledges to obtain Property in Sellers, Lessors and E homicide, or any other or any other disease ffender. ceipt only of this SPI	MO/DA/YR formation contained here Buyer's obligation to inv spections by professiona Brokers are not obligated er crime classified as a fe not known to be transn	ein is based only on the Seller's actual restigate any material (important) facts in I independent third parties. I to disclose that the Property is or has elony; (2) owned or occupied by a person nitted through common occupancy of reson any items provided herein, Buyer
Reviewer BUYER's knowledgeregard to NOTICE: been: (1) exposed estate; o By signi	S ACKNOWLED ge and is not a very the Property. E Buyer acknowled the site of a nate of the HIV, diagnost or (3) located in the	Initials: SELLER DGMENT: Buyer ack warranty of any kind. Buyer is encouraged edges that by law, Securated death, suicide, seed as having AIDS the vicinity of a sex of	MO/DA/YR / SELLER nowledges that the in Buyer acknowledges to obtain Property in Sellers, Lessors and E homicide, or any other or any other disease ffender. ceipt only of this SPI	MO/DA/YR formation contained here Buyer's obligation to inv spections by professiona Brokers are not obligated er crime classified as a fe not known to be transn	ein is based of restigate any I independen I to disclose telony; (2) owr nitted through

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